

## DHS SBIR-2014.2 Question and Answer Matrix

As of 04/25/2014

ID#	Date Answered	Topic Area	Question	Answer
1	4/25/2014	SB014.2-006	Will a proposal be rejected as not compliant with the call if the proposed instrument/technology does not detect all of the gaseous compounds listed in the reference topic?	The goal of the solicitation topic is to develop an instrument that will detect all of the compounds that are listed. If the technology that is proposed can't detect all of these compounds, the proposal would not automatically be rejected as being not compliant. The reasons why it can't detect all of the compounds should be discussed in the proposal. However, DHS is seeking a solution that detects all of the compounds listed.
2	4/25/2014	General	For a Phase I submission, do we still need to include a Commercialization Report if we have been awarded Phase II SBIR/STTR projects	A Commercialization Report is only required (if applicable) for Phase II submissions. Per the Solicitation, Section 3.6, all <b>Phase II Offerors</b> with previous Phase II awards must submit a Commercialization Report.
3	4/25/2014	General	Must the required briefing chart be in portrait orientation, or can it be landscape? Must it completely form to the other proposal formatting instructions, i.e., 1 inch margins, 12 point font, etc.?	Please refer to section 3.3 of the solicitation for instructions on Technical Format and Content. "Prepare the Technical Proposal in single column format, 12-point Times New Roman, with 1" margins on 8 ½" x 11" paper. Company name, topic number, and proposal number should be included in the header of each page. (The header may be included in the 1" margin.) The use of 10-point font is permissible for imbedded tables, figures and graphics." The briefing chart can be in either portrait, or landscape view.
4	4/25/2014	SB014.2-005	Are the downed power lines in question (a) transmission lines, or (b) distribution lines, or (c) both?	The downed power lines are distribution lines.